

Annual General Meeting

## November 22, 2017

Calgary, Alberta

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## HART (Horizontal Artificial Recovery Technology)



- System has proven to work in all mechanical aspects down hole and surface
- Pumps in operation for 1 year with no degradation proving robustness
- System improved production on a low volume wellbore
- Upgrades to the system will further increase efficiency



## HALS (High Angle Lift Solution)







Continue to provide "Open House" sales seminars and differentiate ourselves with "in house" sales engineering to customers

Continue to support and Build the USA with Endurance. Deeper, higher production rate wells and integrate into the ESP market with the HALS equipment in addition to the current reciprocating pump market

Inroads to select International markets that have existing infrastructure, are trusted and low cost of entry, Oman, Romania (serviced by Endurance subsidiary)

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NUMBER



**United States Market** 

- USA is based on a revenue sharing model
- USA distribution partner (Endurance) has 23 locations to service the HALS & HART. We are concentrating on select areas
- E&P partner to install the HART system- after the HALS is installed with instrumentation to determine the Horizontal wellbore flow dynamics and productivity
- First HALS sales in Texas was completed in mid November 2017
- Endurance currently provides an estimated 20% of total Texas market



Canadian Market

The Canadian market is usually slow to adopt new technology, however, we are making inroads into our target areas.

HALS or iterations of the HALS have been sold and deployed in Cardium, Frobisher Glauconitic and Viking formations

Montney HALS are on order for January 2018

 First SAG-D Thermal HALS (2) have been ordered for deployment in 2018 with 3<sup>rd</sup> party Electrical Submersible pumps



- Cash on hand with no debt
- USA expansion is being financed by Endurance (cost of goods, travel, etc.) in return for exclusivity in select areas
- Cash flow to continue to increase with access to a larger market
- May require additional funds to finalize the HART for deeper higher productivity wellbores in the USA
- Shares outstanding = 98.6 million
- Fully diluted = 108.9 million
- Warrants outstanding = 4.9 million, exercise price of \$0.25 and \$0.40, expires August 2018